



# Raise Funds with Body Saltz!



**This year while everyone else sells the same old stuff you can break through to a new success with Body Saltz!**

Body Saltz is the leader in the bath product line of fund raising products.  
Our fund raising programs are profitable, risk-free and, most of all, fun!

Wonderful fragrances for men, women, children and babies!

Body Saltz products make great gifts for everyone for all occasions, for teachers, the elderly, or that special person who has 'everything'.

We invite you to join the growing number of happy Body Saltz customers.

Examples of groups we work with:

- Athletic Leagues / Music Groups
- Boy / Girl Scouts Non-Profit Organizations
- Cheerleaders / Pre-Schools
- Clubs / Private Schools
- Community Groups / Elementary Schools
- Day Care Centres / Junior High Schools
- Individual Classrooms / Public High Schools

## Why Fundraise with Body Saltz?

- Unique alternative to food items
- Everybody loves Body Saltz
- Wonderful Health Benefits
- We Have Something for Everyone
- Body Saltz are Easy and Fun to Sell
- Great Prices & Great Profits!
- Body Saltz smell absolutely wonderful!
- We Provide Support to Facilitate Success
- No minimum orders
- We turn fundraising into "FUN"raising!



### Prices:

Body Saltz products are available in clear reclosable bags at the following price: **300g Bath Pack ~ \$5.00**  
**Bath Bomz (set of 2) ~ \$10.00**

### **YOUR ORGANIZATION OR SCHOOL RECEIVES 40% OF ALL BODY SALTZ PRODUCT SOLD!**

You can earn money through the Body Saltz Fundraising Program one of two ways:

1. Order Body Saltz at our wholesale prices, and re-sell them at your own retail prices, at craft fairs, school nights, etc.
2. Use order forms to sell Body Saltz through your school or organization and receive 40% of all products sold.

Remit orders to us and we will issue you an invoice for your total amount due.

The Body Saltz Fund raising program is available through the Body Saltz company:

Email: [info@bodysaltz.com](mailto:info@bodysaltz.com) Phone: (604) 796-0820

If you would like to receive a sample package, please contact us, along with any questions you may have.

**We look forward to helping you with your FUNdraiser!**



**[www.bodysaltz.com](http://www.bodysaltz.com)**





# Body Saltz

*Connecting your body and soul... Naturally*

Please read this important information before starting your fundraiser...

1. Prior to starting your fundraiser you will receive this starter kit, along with Body Saltz samples. We have made our fundraising program as easy as possible to save time for everyone involved!
2. Samples are to be displayed **at least one week before the fundraiser**, and during the fundraiser in a public spot where parents/guardians can view them. It's a good idea to place them in a small basket for a more appealing presentation.  
The 'selling tips' sheet will be posted with the samples, or if you prefer, you can print off a 'selling tips' sheet for each individual child.
3. Customize the newsletter, print and hand out the fundraising newsletter, Body Saltz order form **at least one week before the fundraiser** so that parents/guardians have time to prepare.
4. Body Saltz is an order taking campaign. Please instruct participants to collect payments in full with the orders and **all cheques made payable to your school or group**.
5. At the end of the fundraiser, the fundraising coordinator will tally up all the orders to make sure all orders are correct and payments are received in full.
6. Orders are to be emailed or mailed out to us and we will issue you an invoice for your total amount due. Our mailing address is:  
Body Saltz Products, 7524 Arbutus Drive, Agassiz, BC, V0M 1A2. Please make sure your orders are complete, **we cannot edit or add to orders once they have been submitted to us**.  
Contact us with any questions you might have at (604) 796-0820
7. Your orders will ship within 2 – 3 weeks along with your profit cheque.
8. **We are very excited to help you with your FUNdraiser! Thank you for choosing Body Saltz.**  
**Good luck!!**

Paula Morrison  
Body Saltz President  
(604) 796-0820

 [www.bodysaltz.com](http://www.bodysaltz.com) 

Sample newsletter to send out to your group ~ Optional

## Your Group's Name

Dear Parents/Guardians:

We are very excited to present you with our plan to fundraise with Body Saltz! In order to succeed though, we need your help and most importantly, your participation with our Body Saltz Fundraiser.

Our group is raising money for (fill in blank here). We are committed to achieving this goal and know it will happen with your support, dedication and enthusiasm.

By selling just one item, you have significantly increased the chances of meeting our goal and decreased the chances of running another fundraiser anytime soon! It's a win, win proposition.



Take a minute to see, smell and touch Body Saltz; you will find a basket of samples at (fill in location of sample basket here). You will also find a 'selling tips' page posted along with the samples, please take a minute to read this and pass along the information to your child. We want you to have fun selling Body Saltz, but your child's safety is our number one concern.

Body Saltz have many health benefits, they smell great, they're fun to sell, and, there is something for everyone! Take a look at their website at [www.bodysaltz.com](http://www.bodysaltz.com) to learn more about Body Saltz. You will be glad we chose this healthy fundraiser!

## Fundraiser Dates:

(fill in dates here)

Order cheques are to be made payable to the school or organization

Body Saltz prices include shipping and taxes.

If you have any questions, please contact: (fill in contact person's name and contact info here)



*We thank you in advance for making our fundraiser a success!*



# Body Saltz

*Connecting your body and soul... Naturally*

## **Selling Tips:**

**Start selling immediately. Begin by selling to your family, friends and neighbors.** It's easier to build confidence and to practice your selling techniques when you "warm up" with those closest to you.

**Never go door-to-door alone.** You should only go out with a trusted adult!

**Look good - dress for success.** Wear a shirt or jacket with your school name or group on it. That shows pride for your organization.

**Remember, you're selling great products!** Body Saltz have many health benefits as well as many uses: Body Saltz can be used in the foot bath, bath, jacuzzi or hot tub. You can use as much or as little as you like, depending on how fragrant you like your water.

Body Saltz can be used as a body scrub after a shower. Rub Body Saltz on wet skin, rinse off and enjoy a wonderfully exfoliated body and baby soft skin.

Put Body Saltz in your diffuser to make your home smell great!

***Use these ideas as selling tools. If someone tells you they're not a 'bath person', be sure to mention all these wonderful uses of Body Saltz to them!***

**Identify why you are raising money.** People love to feel good about supporting a good cause. Tell customers why you are fundraising.

**Always be polite.** Ask potential customers if you may have just a few minutes of their time. If it's not a good time for them, ask if you can come back when it is more convenient. Always say "thank you" even if they don't place an order. ***Remember to smile your beautiful smile!***

**Make a list of potential customers.** Family, neighbors, friends and their co-workers are all potential customers. Update the list as you continue having selling success!

**Set your goal HIGH!** Strive to be the #1 seller in your organization! Wouldn't it look great to be known as the person who sold the most?!

**Turn in your orders on time!** Your organization is counting on you. It's your responsibility to return your orders on the date your leaders have provided.

***MOST IMPORTANTLY ~ HAVE FUN!***

It's true! Body Saltz are proven fundraising performers. Schools, churches and many other organizations everywhere have generated revenues beyond their expectations! Not to mention, everyone loves Body Saltz because Body Saltz make the world a great smelling place!



**[www.bodysaltz.com](http://www.bodysaltz.com)**

